

SMART ESSENTIALS



Your Copier Can Work Harder — So You Don't Have To!

Your Savin copier can do a whole lot more than copy. It can help you improve productivity by automating common and time-consuming document tasks. Smart Integration Essentials simplifies scanning to email and printing from your tablet or smartphone. Now you can quickly receive your documents in the right format and with the right file name, helping get the most from your multifunction printer (MFP) — no need for new hardware, software or infrastructure.

Scan to Email Smart Integration Essentials provides simplified scanning to email with no network setup. Send documents to multiple recipients at once or preprogram destinations and save to a button with unique naming and icon images. While your multi-function printer is busy doing all of this for you, you can focus on work that adds value to your business. **Convert Documents to Editable Formats** Once you scan a document, it often needs to be converted to an editable or searchable format so that it's usable. Smart Integration Essentials takes care of this for you by converting the data in hardcopy documents to usable formats with optical character recognition (OCR) and delivering your document with logical file naming. **Print From Your Tablet or Smartphone** Printing from a tablet or smartphone should be easy for you and your guests — and now it is. With Smart Integration Essentials, you get simple, efficient, secured mobile printing — with no need for complex print drivers or infrastructure. Protect your confidential information with secured document release, which requires a print release code to be entered before your document is printed. **Get More From Your MFP** Smart Integration Essentials is the perfect pairing for Savin Intelligent MFPs. Capabilities are delivered via the cloud, so it's easy and affordable to get started. There's no capital

expenditure, onsite servers or special software to implement. [READ MORE](#) great info on our [ABS BLOG](#)

Affordable Business Systems Team Spotlight

Zach Peterson has been with our team for a little over 2 years. He has successfully gone through several types of technician training and now finds himself as one of our well respected Connectivity Technicians. One of the things that makes Zach so successful is that he enjoys working hand in hand with our customers to genuinely help them accomplish their goals. Zach resides in Cambridge, MD and in his position this gives him the opportunity to work with customers all over the delmarva peninsula. When Zach is not working hard for ABS he loves to play golf and to go fishing! It is a pleasure to have Zach as a vital part of our ABS TEAM! Keep Up with what is happening at ABS on our [FACEBOOK](#) and [LINKEDIN!](#)



Get the Most out of Your Virtual Meetings

Tens of millions of Americans are working from home due to the COVID-19 pandemic, many of whom will never return to the office. A great deal of us enjoy the freedom and convenience that comes with telecommuting and would like to continue doing so. A recent survey by Morning Consult found that 75 percent of American ...

[More](#)



Isn't It About Time You Re-thought Your Document Strategy?

With so much to manage in today's fast-paced business environment, it can be a challenge to find the time to step back and reconsider some of your company's strategies. But many of these "strategies"—like document management—are more long-ingrained habits rather than thoughtful approaches.

Affordable Business Systems Customer Spotlight

Since 1982, Chesapeake Pediatrics has been committed to being advocates for the healthcare and wellbeing of young people from birth through young adulthood. Preventive medicine and health screening are a major focus of their practice along with giving advice and providing solutions to the challenges that parents face in raising a child in our world's changing environment. Dr. James Peipon founded what is now Chesapeake Pediatrics in 1982. Initially on Maryland Avenue in Salisbury, it was relocated to Milford Street in 1981. Dr. Taylor joined the practice in 1992 and in 2001, Dr. Peipon retired from private practice to pursue medical mission work in the Ukraine. In 2002, Dr. Kovacs joined the practice followed by Dr. Mohan in 2013 and Dr. Merritt in 2014. Dr. Jegathesan joined the practice in 2017 and they opened a new office location in Berlin, MD to accommodate the growing needs of our community. Lisa Tayman, CRNP, joined as a full-time provider in 2020. They are proud and privileged to take care of children on the Delmarva Peninsula and be stewards of your children's health.

At Affordable Business Systems we are excited for the opportunity to partner with such a prestigious medical office. Chesapeake Pediatrics is a long-lasting business that deserves nothing but the best. It is our pleasure to serve and maintain their office equipment as they focus on continuing to be that advocate for the healthcare and the wellbeing of the young people of the Delmarva Peninsula! Thank you for



letting Affordable Take Care of Your Business!
Learn More on Chesapeake Pediatrics
[FACEBOOK](#) and [WEBSITE](#)



Affordable Business Systems HELPING HANDS

One of our greatest accomplishments at Affordable Business Systems has been the development of the Annual Helping Hands Food Drive. We have had the most success over the past several years collecting Mac N Cheese Boxes. Our vision is to help replenish local food pantries with some food that is being given out over the Thanksgiving holiday. We like to get started with some friendly competition within our own ABS TEAM to see who can bring in the most boxes individually and as a team. We also encourage our customers to get involved in the collection and you can see an example of just 1 of over 20 customer donations in the picture to the right! Our Goal in 2020 was to FILL the Hall. Above, you are able to see a spectacular before and after picture! Not only did we FILL the HALL but we collected the most boxes we have ever collected with a grand total of 3,879 boxes. We have been overwhelmed with the gratitude and generosity of our ABS Team and Local Businesses. Please stay connected with us on Facebook and/or LinkedIn as we will be delivering these boxes to over 20 food pantries and non-profits in our local areas. We want to say thank you to



all that have been involved this year! We have filled the hall and now it is time to fill the bellies of people in need all over the Delmarva Peninsula.



Last Newsletter Winner

In our Last Newsletter we gave away a \$25 Gift Card to Food Lion Grocery Stores. We want to say Congratulations to our winner **Shelia from Alarm Engineering in Salsibury!**



Amazon GIVE AWAY

As we are wrapping up 2020 and heading in to 2021 we want to offer up a \$25 Gift Card to Amazon! Who could not us some extra money on your Amazon Account?!?!?

To Register please email marketing ...
brents@absofficepros.com

**And let us know that
you are interested!**

HP PageWide Managed Color Flow MFP E77650z+



Color printing is within every business' budget with HP PageWide Technology. Print professional-quality color for a breakthrough low cost—results you expect from HP for an exceptional value you can rely on. Only HP Enterprise printers repair themselves from attacks in real time, with built-in security to help keep your network safe. Automatically monitor threats, detect intrusions, and validate operating software with security offered only by HP.

[MORE Info CLICK HERE](#)

- Brand New Pagwide Technology
- Print speed: Up to 70 PPM in Color and B&W
- LOWEST COLOR COSTS
- Z FLOW MFP UPGRADES

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