



**HP has done it again.  
 Changing the World of Color Printing**

**LOW COLOR COST**

Get the quality you expect for a game-changing value—HP PageWide Technology delivers low cost color. Print more pages and replace cartridges less often with optional high-yield cartridges.

**MINIMAL INTERRUPTIONS. MAXIMUM UPTIME.**

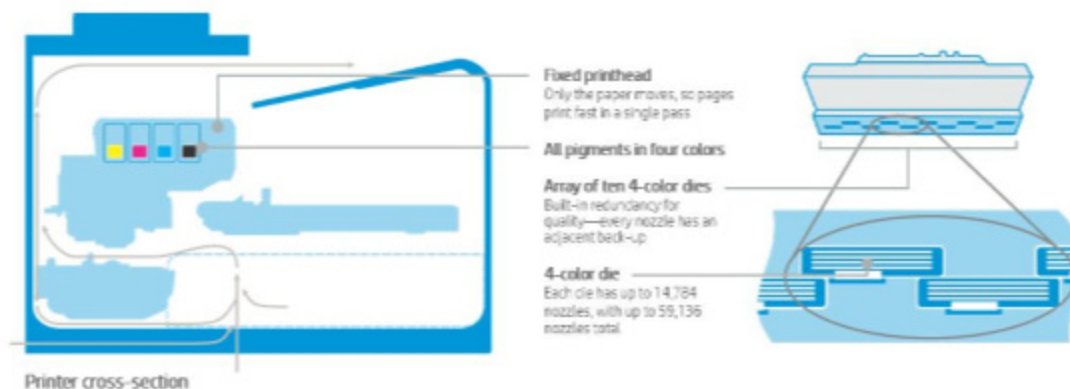
Avoid pauses in productivity with an HP PageWide device designed for maximum uptime. Scan, copy, or fax\* while someone else is printing. Tailor this MFP to the needs of your business with a wide range of paper-handling accessories.

**STRONG SECURITY DESIGNED TO DETECT AND STOP ATTACKS**

Embedded security features like secure boot, secure firmware, and run-time code integrity validation help keep your network safe. Enterprise level devices offer the world’s most secure printing, including HP Sure Start, run-time intrusion detection, whitelisting, and HP Connection Inspector.

**HP PageWide Technology**

**Integrated printhead and delivery system**



**Breakthrough technology engineered to deliver an exceptional, fast, high-**

## **ABS Team Member Spotlight**

### **Mr. Jerry Woroniecki**

**Team  
Member**



**Spotlight**

It is a great honor to have Jerry as a part of the Affordable Business Systems Team. He has been with the company for 17 years. He brings a lot of knowledge, patience, and problem solving expertise to the table. This allows him to be very successful at his role as Senior Connectivity Technician. One of Jerry's favorite parts of the job is to be able to work with customers one on one and troubleshoot and solve difficult circumstances within their printing needs. During the day Jerry spends most of his time on the road working hand in hand with our customers. When he is not working he loves to spend time with his family. He also is very involved in his local church. As Christmas is approaching Jerry says his most memorable part of the holiday is breakfast with the whole family. Jerry we thank you for your dedication and the outstanding customer service you bring to our customers!

**\$25  
Gift Card**



**Last  
Edition's  
Winner**

**Lynn Creasy from  
4 Square Insurance  
Congratulations  
Coffee is on us!!!!**



**WIN AN EXECUTIVE  
POWER BANK**

### **ABS Holiday Give Away**

**If you want to enter to win  
Please Click this link to**

**email **ABS Marketing****

**This Powerbank includes:  
1 - USB A Port & 1 - USB C  
Port**

## **ABS Customer Spotlight**



**EASTERN SHORE  
TITLE COMPANY**



The Eastern Shore Title Company is the oldest locally-owned and operated title company on Maryland's Eastern Shore, in business since 1988. They specialize in working with customers that are refinancing their mortgage, purchasing a home or business property, title examination, document preparation, or need title insurance.

"Our employees are our greatest asset. They surpass our expectations on a daily basis. We are a tight knit group that truly enjoy working together and with our customers. Simply put, we all are your neighbors and we also love where you live."

"Our Industry is evolving into electronic documentation. Picture yourself purchasing a home, signing documents via an electronic device with virtual notary. We are eagerly pioneering the way to provide a virtual safe experience for our customers, Realtors and Lenders."

"Affordable Business Systems, Inc. and especially Zach Arnold are #1 in our eyes. We met Zach at the local Talbot County Chamber luncheons. He presented himself to us with genuine friendship and expressed his desire to assist us in the future to upgrade our equipment. From that moment forward, both the company and Zach have surpassed our expectations. Our business runs smooth and proficient with the entire fleet of new copiers, printers and shredder. There were no hidden costs. The amount quoted was the amount invoiced."

"When we disconnected our relationship with our then current supplier, inquiries were made about our newly chosen equipment company. It speaks volumes when your competition expressed "if business was to be lost, at least we were in good hands". They confirmed our decision regarding equipment quality and the integrity of ABS."

"We value our ongoing friendship with ABS and look forward to continued growth and success together." -- Eastern Shore Title Company

[Click on The Logo/Picture above for a Link to Easten Shore Title Web Page]

---

## **HP PageWide Managed Color Flow MFP E77650dn**

Color printing is within every business' budget with HP PageWide Technology. Print

professional-quality color for a breakthrough low cost—results you expect from HP for an exceptional value you can rely on.

Annoying interruptions and complex maintenance can slow down printing, and ultimately, the pace of business. Avoid pauses in ...

[More](#)



## 6 Practical Ways to Motivate Your Team

Motivation is the difference between adequate and excellent. If you want your team to perform at their best, it's critical to discover what motivates them—and bring more of that into their daily work. Consider the following practical approaches to create an environment of positivity and motivation for your team. ...

[More](#)



## Printing Rules to Reduce Your Office's Carbon Footprint

Greening your workplace can reduce your office's environmental impact, provide a healthier, more productive work environment, and can even positively impact your bottom line. Whether you're the CEO or still climbing the corporate ladder, a business's entire staff must do their part to help reduce an ...

[More](#)



# The Results Are In!!!

Click the Picture & Watch This Video To Learn

[More](#)

We just completed our Annual Helping Hands Mac N Cheese Food Drive. We had many local business come a long side of us and help us do very well this year. We also had three teams compete within ABS. Team "Penne" was the victor with Mr. Brian Nelson taking on the honor of The BIG CHEESE award, because he brought in the most boxes of Mac N Cheese. His success came from his partnerships that he has with many local businesses. If you follow the link attached to the picture it will lead you to the Final Results Video on our Facebook Page. Feel free to follow us there to see all the Local Food Pantries that we will be blessing as we pass out all these boxes! ABS Helping Hands -- ABS Gives Back

**Color**  
at its best!

**\$99.00**  
a month  
50ppm-70ppm

**\$29.00**  
a month  
50ppm-75ppm

Which works best for your Office  
Smart, Intelligent & Affordable  
Including Great Service from your  
local Authorized **hp** Dealer...

Affordable Business  
**ABS**  
Systems

**COLOR**  
**SPECIAL**

**Call today to take advantage of this limited  
time Color Special. 410-742-2234**

Affordable Business Systems  
8662 Ocean Highway, Delmar, MD 21875  
410-742-2234 | [www.affordablebusinesssystems.com](http://www.affordablebusinesssystems.com)