TAKING CARE OF BUSINESS Systems SINCE 1996





American Bar Association Partnership/Benefits

At Affordable Business Systems we understand the needs of the legal profession. Whether it is high quality printing, bates stamping, scanning to OCR, user codes for client bill back or anything else related to managing your documents we have the experience and the technology to make it happen.

Discover proven services and solutions for all of your legal needs. From our advanced workflow solutions, to our consulting expertise and litigation support services — Savin makes information work for you. We have broad expertise in capturing, managing, and transforming information and deliver a wide portfolio of services and technologies to legal professionals. By providing you with the ability to collaborate anytime, anywhere with real-time exchanges of ideas, we can help you transform your law practice into a law business.

As an American Bar Association (ABA) member, you enjoy the Savin discounts on products and services that are now extended through the Ricoh Family Group dealerships. This means ABA members now have choices on preferred brands that Savin manufactures at a reduced cost to help run their firms.

Now by teaming up with the American Bar Association (the largest voluntary professional association in the world) we have outstanding pricing for any ABA members.

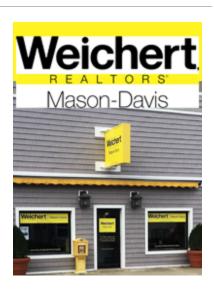
<u>Discounts for ABA Members</u>

Multifunction Copiers - Up to 50% off list price
Printers - Up to 33% off list price
Solutions - Up to 20% off list price

Customer Spotlight -Weichart Realtors Mason-Davis

Weichert Realtors Mason-Davis is a family owned Eastern Shore Real Estate Company that has been in business since 1967. Jack Mason and Johna Davis are the oldest real estate brokers on Virginia's Eastern Shore. Andy Mason purchased the firm in 1997 and is the current principle. In 2008 the affliated themselves with Weichert Realtors. They pride themselves on great service, state-ofthe-art technology, and the most experienced agents. Each year the brokerage is growing and expanding its reach as they serve the Virginia's Eastern Shore. Weichert Realtors Mason Dixon has been excited to partner with Affordable Business Systems. They are thankful for the superior products, service, and support that comes from Mr. Glen Ferry and all of the ABS Team! Please Visit them at

their Website or Facebook





PREVIOUS WINNER!

The winner of the Amazon gift card was Mr. Bob Sullivan from Sullivan Financial. Bob it is an honor to partner with you and Congratulations on the BIG WIN!



Fire Tablet 7" Give Away

How would you like to WINa 7" Fire Tablet?!?!?! What a great opportunity! All you have to do is EMAIL ABS MARKETING

Team Member Spotlight - Glen Ferry

Mr. Glen Ferry has been with the Affordable Business Systems Team since the summer of 2011. Within those almost 10 years Glen has enjoyed being able to build relationships with his customers. Glen excels in truly working with his clients and customizing solutions to fit their specific needs. Glen has loved the

family style atmosphere at Affordable Business Systems. He has also loved to see the TEAM honestly work together over the years to do everything possible to see each client satisfied with the productivity and cost effectiveness from their ABS office equipment. In Glen's spare time he loves spending time with his wife Rhonda. He is looking forward to spring and traveling around to watch his 8 grandkids participate in soccer and baseball. Glen prides himself in doing everything he can to be bring value to his customers and to the whole ABS Team!





Canon imagePROGRAF TM-305

With an abundance of software included, the Canon imagePROGRAF TM Series is equipped with everything needed to print Posters, Banners, Signage, Photography, Paintings, Technical Documents, Blueprints, Maps, and MORE!

Check out a video on

Poster Artist Lite Software
that comes included and installed with your
purchase!

The TM Series is redefining what a Largeformat printer is capable of. The TM-305 printer is not only ideal for printing technical documents, CAD drawings and GIS maps, but also posters, signage and displays with the use of Canon's LUCIA TD water resistant pigment ink. Built with Canon developed technologies; 5-color LUCIA TD pigment ink, PF-06 print head, L-COA PRO image processor, along with a clear, intuitive operation panel, direct USB drive printing, a flat stacker basket and nearly 60% guieter than previous models. Plus there is a host of creative workflow software included. Newly developed for this series is Free Layout Plus, a print utility that allows users to tile nest and create custom layouts before printing. Direct Print & Share, Canon's cloud portal software, has new added features as does Canon?s poster creation software, PosterArtist Lite making this printer an easy choice for the architectural, engineering and construction industries as well as office environments.



Is It Time for Your Business to Invest in New Technology?

Few if any businesses outside of a sidewalk lemonade stand can operate without technology these days. And even some of those small-time operations utilize card readers to process debit or credit cards for payment! Technology evolves at a rapid pace, making it easy for companies to fall behind and be stuck with outdated, inadequate, or even ...



Give Your Business an Edge with Document Management

Are your paper-based processes holding your business back? Many companies never stop to ask this question or analyze how antiquated workflows can lead to bottlenecks and unnecessary expenses. But ignoring your paper pile-up will end up costing you—time, money, and your competitive edge. ...

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